

Sales Guide

Sell in confidence!

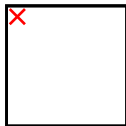
There are numerous advantages in retaining the services of a real estate agent for the sale of a property.

Thinking of selling?

Selling a property is not an easy task, let an expert help you develop your property to sell as quickly as possible at the best possible price. Your agent will help you by:

- Establishing a relationship of confidence;
- Showing proof of integrity
- Sharing his or her knowledge and experience with you
- Having a flexible schedule to accommodate you
- Establishing a fair and competitive price based on actual market analysis;
- Offering the maximum possible visibility
- Providing recommendations and advice to make your property more attractive to facilitate the sale
- Keeping you informed of all developments (visits, follow-ups, offers...)
- Negotiating your interests in order to obtain the best possible price
- Respecting the confidential nature of the negotiations
- Providing an effective follow-up for each of the steps in the sale process
- Informing you of the possible costs to complete the transaction

Refer to the steps of the offer to purchase to better understand the process.



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